

Date: 28 September 2016

## **A NEW FOTON TUNLAND UTE WITH TUNS OF TIME TO PAY FOR IT!**

Foton is offering customers who buy the Foton Tunland Ute from October to the end of December tuns of time to pay for it with a special finance deal with no deposit, no repayments for three months and a low 3.99 per cent per annum interest rate\*.



“Like any other tool in the tool box, a Foton Tunland Ute has to enable its owner to make money and we’re making that even easier from October to December,” says General Manager of Foton Australia. “As well as a great driveaway price for a fully equipped, ready to work Ute, customers who take up this offer will have three months to make money with their Foton Ute before they have to pay a single cent to get behind the wheel of a new Foton. When they do start making payments, they’ll be at a low 3.99 per cent per annum interest rate. It’s a deal that, quite simply, makes great business sense!”

**Foton Motors Australia**  
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The special finance package is not just restricted to the low driveway price of a new Foton Tunland Ute, it may also be used to cover the cost of genuine and approved Foton accessories, enabling new owners to tailor their Tunland to their specific business needs and requirements.



“Of course this no-payment ownership of a Foton Ute is not just about work,” says Mr Stewart. “With the school holidays and Christmas coming up, the use of a Foton Ute and a three month holiday from payments will mean buyers of a Foton Ute between October and December will be able to enjoy holiday season with friends and family even more!”

The Foton Tunland standard Ute range starts at \$22,490 driveaway for the Single Cab and \$27,990 driveaway for the Dual Cab. The Foton Tunland is powered by a Cummins 2.8 litre four cylinder turbo diesel engine that balances performance and economy, achieving a combined fuel consumption of 8.0L per 100km in the Single Cab 4x2 Foton Tunland.

Tunland is equipped with driver and front passenger airbags and height adjustable, force limiting front seat belts with pre-tensioners as standard. Braking is dependable on varied surfaces through the Bosch 4-channel Anti-lock Braking System (ABS) and Electronic Brake force Distribution (EBD).

Tunland's wide track stance, double wishbone and coil spring independent front suspension and hydraulically power assisted rack and pinion steering deliver responsive and predictable handling even with a full payload. The body and chassis comprise a controlled collapse rate front end, protecting the rigid cabin cell.

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Standard equipment includes remote central locking, power windows, air conditioning and leather trimmed tilt adjustable steering wheels with remote controls for the audio system which is fitted with Bluetooth, audio streaming and MP3 capability.



The Foton Tunland range boasts a three year/100,000 km warranty and roadside assistance and is supported by a nationwide team of Foton dealers.

(ends)

*\* Finance offer is available to approved business applicants of Branded Financial Services Pty Limited ABN 27 004 013 334 ("BFS") to finance new and demonstrator Foton Tunland Euro 4 stock vehicles sold and delivered between 01/10/2016 and 31/12/2016 at participating Foton dealers, while stocks last. Finance offer is a 3.99% p.a. fixed interest rate secured loan with no deposit and no repayments for the first 3 months and equal monthly repayments for remainder of the term with a maximum term of 48 months. No balloon. Terms, conditions, fees and charges apply and approval is subject to BFS credit criteria. Offer may include additional extras of metallic paint, and or Foton Genuine/Approved Accessories only. BFS reserves the right to change, extend or withdraw offer at any time. Not available with other offers.*

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### **About Foton Tunland**

Founded in 1996, Foton is an established automotive industry leader in China. Its history is in the manufacture of heavy duty commercial vehicles including trucks, buses and agricultural equipment and it currently produces trucks in a joint venture with Daimler AG. They have Research and Development facilities in China, Japan and Germany and annual vehicle sales have exceeded 650,000 in recent years. Foton invests heavily in research, development and state-of-the-art manufacturing facilities and strives to provide global automotive motor vehicle markets with high quality, affordable vehicles powered by sourcing the best of current as well as emerging technologies.



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